

MOUNTAIN LAUREL SKI CLUB

TRIP POLICY

PURPOSE

- To provide guidelines for potential trip sponsors as they propose trips for Club membership.
- To allow consistent evaluation by the Board of Directors as they hear proposals of trips.
- To support trip(s) presented that offer the most value and maximum enjoyment for members

DEFINITIONS

FLY TRIP – a trip that concentrates on locations in Western U.S., Canada, or Europe.

DRIVE TRIP – a trip to an Eastern resort that can be reached by a car within a reasonable distance from home.

On occasion, club members may wish to sponsor trips that do not occur during the Winter season. These trips may be considered by the Board on a case by case basis, subject to the same questions as outlined in this policy.

POLICY

1. Limit of club supported winter trips will be two trips- a Fly trip and a Drive trip.
2. No trip shall be presented as a Club supported trip until it has been approved by the Board of Directors.
3. Trip sponsor(s) have an absolute commitment to handle all the financial aspects of planning, booking and running the trip, with the understanding that the Club will not assume any losses associated with the trip.
4. Trips may or may not use the Club Treasury as a depository for monies collected. In the event the Club accounts are not used the Club reserves the right to ask for bonding of the trip sponsor(s) for the protection of the Club Members funds
5. Trip sponsors have an absolute commitment on their part to participate in the trip and to be responsible for ensuring that all on the trip are receiving the full advertised benefit promised to those on the trip.

6. Trip sponsors shall understand that once approved by the Board that they are not in competition with any other Club supported trip, and that they refrain from comparing the trips being offered, or make any comments about other Club approved trips.
7. FLY TRIP presentation(s) will be heard at the March or April Board of Directors meeting with approval no later than the April meeting. The approved fly trip may be advertised to membership following the presentation. Exclusive early rights for advertisement to Membership are granted to the sponsor up to June 1st in consideration of the complications involved in airfare commitments as a part of the entire travel cost. Should the trip fill to capacity prior to June 1st the sponsor(s) of the drive trip shall be given permission to begin advertisement of their trip.
8. DRIVE TRIP presentations will be heard at the April or May Board of Directors meeting with approval no later than the May meeting. Permission to advertise will be granted starting June 1st including publication in the June newsletter.
9. Once a trip is approved by the Board, it is understood that it is offered to Club members first, with a deadline for Club Members to take advantage of this privilege.
10. Any pre-booking of a trip does not guarantee acceptance of the trip as a supported Club trip.

WHAT A TRIP SPONSOR GETS FOLLOWING BOARD APPROVAL

- ✓ Exclusive rights to advertise the trip in Club publications including newsletters, Sunday Squall and Club website.
- ✓ Opportunity to advertise the trip at Club meetings and at other Club events both verbally and in written advertisements.
- ✓ Opportunity to “park” monies collected for the trip, if desired, in the Club checking account and directs the Club treasurer to disperse funds for the trip as needed.

SPONSOR PRESENTATION REQUIREMENTS

- ✓ Is this a “FLY” or DRIVE” trip?
- ✓ What is the destination? When is the date?
- ✓ What is included and not included in the trip package?
- ✓ What is the total cost for each trip participant?
- ✓ When is initial deposit required and final payment?
- ✓ Will the sponsor(s) receive any compensation (comps) from a resort or travel agency? If so, how will the comps be distributed?
- ✓ Are there additional perks of any kind included in the price of the trip?
- ✓ If so how will they be distributed?